

Derby Day Auction Testimonial
Premium Services Inc.
January, 2010

This event has been very, very successful for us over the last 5-6 years. It has increased business tremendously. Whenever we have done the small services for clients that won the auction certificate, we have ALWAYS been hired by them to do further services on their properties and then for their family, friends, neighbors, etc. Last year was the biggest ever for us - relative to the Nichols auction certificate.

After going over the projects for the last several years.....5 years+? We have realized revenue over \$110,000 as a direct result of our contributions and participation in the Nichols Auction. Moreover, the people that we have met have further referred us to many other people wherein we cannot track those related referrals as far as revenue \$\$ goes. PLUS - a number of the new people we have met have been integral contacts for us relative to furthering our Sustainable and Low Impact efforts around WNY.

The links below truly define the evolution of our business:

<http://www.youtube.com/watch?v=RsZhb8pDcms>

http://www.buffaloring.com/cgi-bin/mt/mt-search.cgi?search=dave+majewski&IncludeBlogs=1&limit=20#SlideFrame_5

[Also Link to: F:\Auction2010\bus first 2010 019.pdf](F:\Auction2010\bus first 2010 019.pdf)

Win-win-win for everyone!

Good luck this year!

Dave Majewski, President
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